

The Kansys Edge for Clearing, Exchanges & Brokerage Firms



through processing requirements while simultaneously achieving the cost efficiencies demanded in the post-trade process is an extremely challenging task.

Traditional, narrowly specified and hard coded systems struggle to meet the fee requirements for new products while meeting the required standards for transactional transparency, openness much less the flexibility in pricing, charging and billing that today's increasingly sophisticated services and product bundles involve.

Billing, remuneration and settlement software for monetizing complex value chains, combating revenue leakage, and addressing regulatory compliance

The Evolving Landscape in Financial Services today

Financial institutions are presently working under intense public scrutiny. Regulatory oversight, possibly sweeping, has already started to increase, including the reform of OTC derivatives clearing, aimed at increasing insight into transactions and the reporting of management fees.

Other focus areas will likely include managing systemic risk, protecting investors, and creating greater transparency in the market. Collectively, the resulting changes will severely impact traditional settlement processes as well as the trading process itself.

A new IT Infrastructure is Required

The broad ramifications of the changed market on commercial agreements with customers, partners and resellers will make brute force management by spreadsheets or increased headcount untenable.

The sheer complexity and diversity of modern financial products and the commercial agreements that underpin them are simultaneously making the narrowly specified automated fee management systems of the past increasingly obsolete.

Balancing regulatory compliance needs with straight-



A New Approach

Some leading Financial Services companies are finding answers to the challenge. Kansys is serving some of the largest organizations in the world managing billing for post trade settlement and clearing services.

A key benefit of Kansys' billing solution is the insight and reporting of transaction details combined with time to market for new products, services, and pricing changes to handle the evolving equities bonds, and money market instruments that it can deliver.

Financial exchanges control a massive amount of data that can be monetized by rapidly creating new service offerings simply by configuration.



The Kansys Edge has been processing up to

1 BILLION TRANSACTIONS PER MONTH

for over 10 years at just one of its customers



The Kansys Edge: Empowering Financial Services Organizations to take charge of the future

The Kansys Edge is a proven solution for managing change and creating innovation in how services are monetized in regulated and heavily audited environments.

It empowers organizations to embrace change through a unique, Agreements-Based Billing and Compensation solution which enables any business strategy to be realized quickly, regardless of its complexity.

The Kansys Edge delivers a new approach to pricing, fee management, settlement, billing and customer care that enables settlement and clearing firms to deal with new regulations and their subsequent impact on service monetization quickly and efficiently.

It is unique in its ability to automate fee, pricing and billing processes and business models that address rapidly changing, complex or radical business strategies across clearinghouses, commercial banks, brokerage firms, and asset management firms.

It enables these companies to create and charge for new products, to set up hierarchical billing relationships, to quickly and accurately allocate commissions, consolidate multi-country operations and comply with changing regulations related to transaction auditability and visibility.

The Kansys Edge delivers:

The flexibility to manage regulatory change

- Sarbanes Oxley and fee transparency compliance
- Granular transaction insight and reporting

Unparalleled reduction in time to revenue for new pricing, products and services

- Dynamic business models to calculate the margin and profitability
- Allow marketing to craft attractive and competitive commercial terms for new and existing products
- Negotiate better commercial agreements in individual case sales
- Expansion of the product portfolio into new markets

Single system to control cost and manage multiple complex business relationships

- Adaptable pricing catalogue for consistent fee or commission pricing logic
- Incentive pricing for different types of customer or partner
- Hierarchical fee management
- Automated solution to improve straight-through processing

About Kansys

Founded in 1997, Kansys is a BSS/OSS best of breed services, software and cloud integrator specializing in the collection, analysis and monetization of Complex B2B data.

We currently process over 4 billion network events per month, have extensive knowledge on multiple billing systems, and take pride in over 78 successful billing system conversions.

Kansys advocates the use of metadata-driven software to deliver nimble solutions as our services are consistently provided with better results, in less time and a lower cost than multi-national system integrators.